

## Five Year Profile (Consolidated)

(₹ in crore)

Particulars	2015-16	2016-17	2017-18	2018-19	2019-20
<b>(A) INCOME STATEMENT</b>					
<b>Gross Sales</b>	<b>52,355.08</b>	<b>49,236.70</b>	<b>54,556.09</b>	<b>75,912.02</b>	<b>72,414.28</b>
Excise Duty	499.80	761.80	197.96	44.28	59.28
<b>Net Sales</b>	<b>51,855.28</b>	<b>48,474.90</b>	<b>54,358.13</b>	<b>75,867.74</b>	<b>72,355.00</b>
<b>Gross Margin (EBIDTA)</b>	<b>5,283.16</b>	<b>7,237.28</b>	<b>8,757.56</b>	<b>11,657.02</b>	<b>12,818.04</b>
Depreciation & Amortisation	1,495.60	1,543.01	1,526.89	1,666.64	2,080.16
Finance Cost	821.83	510.99	294.91	159.20	308.94
<b>Profit/(Loss) Before Tax</b>	<b>2,965.73</b>	<b>5,183.28</b>	<b>6,935.76</b>	<b>9,831.18</b>	<b>10,428.94</b>
<b>Profit/(Loss) After Tax (Excluding Minority Interest)</b>	<b>1,869.22</b>	<b>3,368.16</b>	<b>4,799.07</b>	<b>6,545.74</b>	<b>9,422.05</b>
Dividend Including Interim Dividend	697.66	1,458.75	1,750.50	1,734.15	3,285.64
Corporate Dividend Tax	142.03	295.33	356.36	356.46	675.37
<b>(B) EQUITY, LIABILITIES AND ASSETS</b>					
<b>EQUITY</b>					
Equity Share Capital	1,268.48	1,691.30	2,255.07	2,255.07	4,510.14
Other Equity	35,134.93	37,613.59	39,423.50	43,749.02	44,758.11
<b>Shareholders' Fund</b>	<b>36,403.41</b>	<b>39,304.89</b>	<b>41,678.57</b>	<b>46,004.09</b>	<b>49,268.25</b>
<b>Non Controlling Interest</b>	<b>27.24</b>	<b>33.00</b>	<b>38.92</b>	<b>45.95</b>	<b>87.04</b>
<b>LIABILITY</b>					
Secured Loans	2,893.91	1,914.22	653.17	499.57	3,510.93
Unsecured Loans	6,156.86	4,096.28	2,565.72	1,700.76	3,141.99
Deferred Tax Liability (Net)	4,824.81	5,293.07	5,039.11	6,509.88	4,039.19
Other Non Current Liabilities including Provisions	1,751.04	2,112.24	2,273.45	4,160.49	5,270.15
Current Liabilities including Provisions (Excluding Current Maturities of Long Term Debt & Short Term Borrowings)	6,980.31	6,465.37	9,085.20	9,486.66	9,596.63
<b>Total Equity and Liability</b>	<b>59,037.59</b>	<b>59,219.07</b>	<b>61,334.14</b>	<b>68,407.40</b>	<b>74,914.18</b>
<b>ASSETS :</b>					
Property, Plant & Equipment (Including Intangible Assets and Right of Use Assets)	29,946.45	30,091.84	30,480.29	32,700.28	38,229.62
Capital Work-In-Progress	3,406.14	3,956.08	5,938.39	9,737.50	11,666.31
Investments	9,844.40	10,268.13	10,559.43	10,735.80	9,892.95
Other Non Current Assets (Including Goodwill on Consolidation)	6,228.24	5,524.29	3,467.61	4,185.19	3,130.87
<b>Current Assets</b>	<b>9,612.36</b>	<b>9,378.73</b>	<b>10,888.42</b>	<b>11,048.63</b>	<b>11,994.43</b>
<b>TOTAL ASSETS</b>	<b>59,037.59</b>	<b>59,219.07</b>	<b>61,334.14</b>	<b>68,407.40</b>	<b>74,914.18</b>
<b>NET WORTH</b>	<b>31,989</b>	<b>33,492</b>	<b>36,463</b>	<b>40,897</b>	<b>46,251</b>
<b>CAPITAL EMPLOYED</b>	<b>50,307</b>	<b>49,913</b>	<b>49,687</b>	<b>54,044</b>	<b>57,742</b>
<b>(C) CASH FLOW</b>					
<b>NET CASH PROVIDED BY / (USED IN)</b>					
Operating Activities	3,960.36	6,078.90	8,768.71	7,984.20	8,345.36
Investing Activities	(903.73)	(833.73)	(2,631.60)	(5,706.58)	(7,444.64)
Financing Activities	(3,027.60)	(4,830.34)	(5,251.62)	(3,364.29)	281.22
<b>(D) KEY FINANCIAL INDICATORS</b>					
Net Worth Per Rupee of Paid-Up Capital (₹)	25.22	19.80	16.17	18.14	10.25
EBIDTA/Gross Turnover (%)	10.09	14.70	16.05	15.36	17.70
Return on Capital Employed (%)	7.53	11.41	14.55	18.49	18.60
Return on Net Worth (%)	5.84	10.06	13.16	16.01	20.57
Gross Sales to Capital Employed (%)	104.07	98.65	109.80	140.46	125.41
Dividend Payout Ratio (%) (Including Dividend Tax)	44.92	52.08	43.90	31.94	41.63
Earning Per Share (₹)	14.74	19.91	21.28	29.03	21.10
Dividend Per Share (₹)	5.50	8.63	7.76	7.69	7.29

Please refer five year profile (standalone) for formula of various ratios

## Five Year Profile (Consolidated)

(In US\$\* Millions)

Particulars	2015-16	2016-17	2017-18	2018-19	2019-20
<b>(A) INCOME STATEMENT</b>					
<b>Gross Sales</b>	<b>7,825.87</b>	<b>7,525.10</b>	<b>8,312.68</b>	<b>10,880.32</b>	<b>9,520.68</b>
Excise Duty	74.71	116.43	30.16	6.35	7.79
<b>Net Sales</b>	<b>7,751.16</b>	<b>7,408.67</b>	<b>8,282.51</b>	<b>10,873.98</b>	<b>9,512.88</b>
<b>Gross Margin (EBIDTA)</b>	<b>789.71</b>	<b>1,106.11</b>	<b>1,334.38</b>	<b>1,670.78</b>	<b>1,685.25</b>
Depreciation & Amortisation	223.56	235.83	232.65	238.88	273.49
Finance Cost	122.84	78.10	44.94	22.82	40.62
<b>Profit/(Loss) Before Tax</b>	<b>443.31</b>	<b>792.19</b>	<b>1,056.80</b>	<b>1,409.08</b>	<b>1,371.14</b>
<b>Profit/(Loss) After Tax (Excluding Minority Interest)</b>	<b>279.40</b>	<b>514.77</b>	<b>731.23</b>	<b>938.19</b>	<b>1,238.76</b>
Dividend Including Interim Dividend	104.28	222.95	266.72	248.55	431.98
Corporate Dividend Tax	21.23	45.14	54.30	51.09	88.79
<b>(B) EQUITY, LIABILITIES AND ASSETS</b>					
<b>Equity Share Capital</b>	<b>189.61</b>	<b>258.49</b>	<b>343.60</b>	<b>323.21</b>	<b>592.97</b>
Other Equity	5,251.86	5,748.68	6,006.93	6,270.46	5,884.58
<b>Shareholder's Fund</b>	<b>5,441.47</b>	<b>6,007.17</b>	<b>6,350.54</b>	<b>6,593.68</b>	<b>6,477.55</b>
<b>Non Controlling Interest</b>	<b>4.07</b>	<b>5.04</b>	<b>5.93</b>	<b>6.59</b>	<b>11.44</b>
<b>LIABILITY</b>					
Secured Loans	432.57	292.56	99.52	71.60	461.60
Unsecured Loans	920.31	626.06	390.94	243.77	413.09
Deferred Tax Liability (Net)	721.20	808.97	767.81	933.05	531.05
Other Non Current Liabilities including Provisions	261.74	322.82	346.40	596.32	692.89
Current Liabilities including Provisions (Excluding Current Maturities of Long Term Debt & Short Term Borrowings )	1,043.39	988.14	1,384.31	1,359.70	1,261.72
<b>Total Equity and Liabilities</b>	<b>8,824.75</b>	<b>9,050.75</b>	<b>9,345.44</b>	<b>9,804.70</b>	<b>9,849.35</b>
<b>ASSETS :</b>					
Property, Plant & Equipment (Including Intangible Assets and Right of Use Assets)	4,476.30	4,599.09	4,644.26	4,686.87	5,026.25
Capital Work-In-Progress	509.14	604.63	904.83	1,395.66	1,533.83
Investments	1,471.51	1,569.33	1,608.93	1,538.74	1,300.68
Other Non Current Assets (Including Goodwill on Consolidation)	930.98	844.31	528.36	599.86	411.63
Current Assets	1,436.83	1,433.40	1,659.06	1,583.58	1,576.97
<b>TOTAL ASSETS</b>	<b>8,824.75</b>	<b>9,050.75</b>	<b>9,345.44</b>	<b>9,804.70</b>	<b>9,849.35</b>
<b>NET WORTH</b>	<b>4,781.62</b>	<b>5,118.78</b>	<b>5,555.87</b>	<b>5,861.70</b>	<b>6,080.81</b>
<b>CAPITAL EMPLOYED</b>	<b>7,519.75</b>	<b>7,628.46</b>	<b>7,570.76</b>	<b>7,746.01</b>	<b>7,591.61</b>
<b>(C) CASH FLOW</b>					
<b>NET CASH PROVIDED BY / (USED IN)</b>					
Operating Activities	591.98	929.07	1,336.08	1,144.36	1,097.21
Investing Activities	(135.09)	(127.42)	(400.98)	(817.91)	(978.79)
Financing Activities	(452.56)	(738.25)	(800.19)	(482.20)	36.97
# INR Converted in US\$ at the exchange rate prevalent on 31st March of respective financial year	66.90	65.43	65.63	69.77	76.06